



Retailer Membership

Thank you for your interest in joining the Iowa Grocery Industry Association. IGIA is your state trade association. We represent chain and independent supermarkets, convenience stores, wholesalers, brokers, manufacturers and distributors.

Benefits

Essential Services

- **Coupon processing** – American Coupon Services (ACS) offers special rates to retail members who become their customers.
- **SHAZAM** – Payment processing
- **Insurance** – Federated Insurance specializes in meeting the insurance needs of retail grocery and convenience stores. Federated offers property, liability, workers' comp and financial protection services.

Legislative & Regulatory Representation

IGIA is your voice at the Iowa State Capitol, and we have excellent relationships with legislative and regulatory agencies. Our **strong presence** and **active involvement** have saved our member companies in the millions of dollars by fighting against excessive tax increases, crippling regulatory issues and other damaging legislation.

Industry Communications

You will get **weekly Legislative updates** during the legislative session on current and proposed bills affecting the food industry, as well as subscriptions to the IGIA **quarterly magazine iowa grocer**, the weekly electronic newsletter **EScanner** and **industry alerts**.

Education

We provide programs to foster leaders within your business, including:

- **Leadership Institute** – education and training for up-and-coming leaders in your organization
- **IGIA Women's Network** – education and networking opportunities to advance women in the grocery industry

Scholarships

Each year, the Iowa Grocers Education Foundation (IGEF) awards scholarships to youth with ties to the grocery industry. Since 2001, more than \$3 million has been awarded.

IGIA members can offer their own scholarships through the IGEF using the Piggyback Program and avoid the expenses that go along with administering a scholarship.

Events & Networking

Make connections with other retailers, suppliers and wholesalers across Iowa during IGIA events.

- **Cocktails and Conversations** | spring and fall
- **IGEF Scholarship Golf** | May
- **Membership Luncheon** | June
- **IGIA Golf Classic** | August
- **Best Bagger Contest** | August
- **Get Connected Convention** | September
- **Hall of Fame Dinner** | November

Contact

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BOARD OF DIRECTORS - OFFICERS

Dave Ring, Kwik Star
Chairman

Joel Allen, Hy-Vee
First vice chairman

Amy Thompson, PepsiCo
Second vice chairman

Robert Feeney, Atlantic Coca-Cola Bottling Co.
Treasurer

Tom Laven, Fareway Stores
Past chairman

IGIA Retailer Application



Owner's name:		Date:
Firm name:	Phone:	
Type of business:	No. of stores:	
Street address:		
City:	State:	ZIP:
Fax:	Email:	
Wholesaler:	City:	Store No.:

First and last names and emails of individuals to receive EScanner weekly newsletter and iowa grocer quarterly magazine:	
1.	2.
3.	4.
5.	6.
7.	8.
9.	10.

Annual dues schedule

Check proper schedule based on weekly sales volume:

<input type="checkbox"/> Up to \$5,000.....\$84.50	<input type="checkbox"/> \$17,001 to \$25,000.....\$357.50
<input type="checkbox"/> \$5,001 to \$8,000.....\$130	<input type="checkbox"/> \$25,001 to \$50,000.....\$429
<input type="checkbox"/> \$8,001 to \$12,000.....\$175.50	<input type="checkbox"/> \$50,001 to \$100,000.....\$513.50
<input type="checkbox"/> \$12,001 to \$17,000.....\$260	<input type="checkbox"/> Over \$100,000.....\$689

Enclose check or bill through your wholesaler monthly:

- Associated Wholesale Grocers
 SpartanNash
 Certco

Based on weekly volume. C-Stores exclude gasoline sales.

Owners of more than one grocery pay for all stores. Pay full amount for flagship; additional stores' dues are \$214.50 each.

Contributions or gifts to the Iowa Grocery Industry Association are not tax deductible as charitable contributions for income tax purposes. However, they may be tax deductible as ordinary and necessary business expenses subject to restrictions imposed as a result of association lobbying activities. The Iowa Grocery Industry Association estimates that the deductible portion of your dues — the portion not allocable to lobbying is 62 percent. The non-deductible portion of your dues is 38 percent.

Iowa Grocery Industry Association

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